

<i>(In thousands, except for per ton data)</i>	Nine Months Ended September 30,		Increase (Decrease)	
	2018	2017	\$ or Tons	%
Revenues:				
Coal revenues:				
Steam	\$ 162,937	\$ 226,939	\$ (64,002)	(28.2)%
Met	1,015,584	873,139	142,445	16.3 %
Freight and handling fulfillment revenues	268,017	191,411	76,606	40.0 %
Other revenues	12,583	5,836	6,747	115.6 %
Total revenues	\$ 1,459,121	\$ 1,297,325	\$ 161,796	12.5 %
Tons sold:				
Steam	3,917	5,360	(1,443)	(26.9)%
Met	8,164	6,855	1,309	19.1 %
Total	12,081	12,215	(134)	(1.1)%
Coal sales realization per ton ⁽¹⁾:				
Steam	\$ 41.60	\$ 42.34	\$ (0.74)	(1.7)%
Met	\$ 124.40	\$ 127.37	\$ (2.97)	(2.3)%
Average	\$ 97.55	\$ 90.06	\$ 7.49	8.3 %

<i>(In thousands, except for per ton data)</i>	Nine Months Ended September 30,		Increase (Decrease)	
	2018	2017	\$ or Tons	%
Coal revenues ⁽¹⁾:				
CAPP Operations	\$ 401,830	\$ 368,586	\$ 33,244	9.0 %
NAPP Operations	191,229	240,700	(49,471)	(20.6)%
Trading and Logistics Operations	585,462	490,792	94,670	19.3 %
Total coal revenues	\$ 1,178,521	\$ 1,100,078	\$ 78,443	7.1 %
Tons sold:				
CAPP Operations	3,125	3,074	51	1.7 %
NAPP Operations	4,302	5,512	(1,210)	(22.0)%
Trading and Logistics Operations	4,654	3,629	1,025	28.2 %
Coal sales realization per ton ⁽¹⁾:				
CAPP Operations	\$ 128.59	\$ 119.90	\$ 8.69	7.2 %
NAPP Operations	\$ 44.45	\$ 43.67	\$ 0.78	1.8 %
Trading and Logistics Operations	\$ 125.80	\$ 135.24	\$ (9.44)	(7.0)%
Average	\$ 97.55	\$ 90.06	\$ 7.49	8.3 %

⁽¹⁾ Does not include \$268.0 million of freight and handling fulfillment revenues for the nine months ended September 30, 2018.