

| <i>(In thousands, except for per ton data)</i> | Six Months Ended June 30, | | Increase (Decrease) | |
|-------------------------------------------------------|---------------------------|-------------------|---------------------|---------------|
| | 2018 | 2017 | \$ or Tons | % |
| Revenues: | | | | |
| Coal revenues: | | | | |
| Steam | \$ 111,984 | \$ 166,255 | \$ (54,271) | (32.6)% |
| Met | 714,573 | 614,645 | 99,928 | 16.3 % |
| Freight and handling fulfillment revenues | 176,976 | 129,919 | 47,057 | 36.2 % |
| Other revenues | 7,717 | 3,968 | 3,749 | 94.5 % |
| Total revenues | \$ 1,011,250 | \$ 914,787 | \$ 96,463 | 10.5 % |
| Tons sold: | | | | |
| Steam | 2,679 | 3,961 | (1,282) | (32.4)% |
| Met | 5,523 | 4,466 | 1,057 | 23.7 % |
| Total | 8,202 | 8,427 | (225) | (2.7)% |
| Coal sales realization per ton ⁽¹⁾: | | | | |
| Steam | \$ 41.80 | \$ 41.97 | \$ (0.17) | (0.4)% |
| Met | \$ 129.38 | \$ 137.63 | \$ (8.25) | (6.0)% |
| Average | \$ 100.78 | \$ 92.67 | \$ 8.11 | 8.8 % |

| <i>(In thousands, except for per ton data)</i> | Six Months Ended June 30, | | Increase (Decrease) | |
|-------------------------------------------------------|---------------------------|-------------------|---------------------|--------------|
| | 2018 | 2017 | \$ or Tons | % |
| Coal revenues ⁽¹⁾: | | | | |
| CAPP Operations | \$ 286,723 | \$ 259,975 | \$ 26,748 | 10.3 % |
| NAPP Operations | 132,166 | 175,001 | (42,835) | (24.5)% |
| Trading and Logistics Operations | 407,668 | 345,924 | 61,744 | 17.8 % |
| Total coal revenues | \$ 826,557 | \$ 780,900 | \$ 45,657 | 5.8 % |
| Tons sold: | | | | |
| CAPP Operations | 2,138 | 2,048 | 90 | 4.4 % |
| NAPP Operations | 2,986 | 4,038 | (1,052) | (26.1)% |
| Trading and Logistics Operations | 3,078 | 2,341 | 737 | 31.5 % |
| Coal sales realization per ton ⁽¹⁾: | | | | |
| CAPP Operations | \$ 134.11 | \$ 126.94 | \$ 7.17 | 5.6 % |
| NAPP Operations | \$ 44.26 | \$ 43.34 | \$ 0.92 | 2.1 % |
| Trading and Logistics Operations | \$ 132.45 | \$ 147.77 | \$ (15.32) | (10.4)% |
| Average | \$ 100.78 | \$ 92.67 | \$ 8.11 | 8.8 % |

⁽¹⁾ Does not include \$177.0 million of freight and handling fulfillment revenues for the six months ended June 30, 2018.